



Contract #

059278

004040

## STATE OF UTAH CONTRACT

1. CONTRACTING PARTIES: This contract is between the following agency of the State of Utah:

Department: Department of Transportation Agency Code: 810 Division: Procurement, referred to as (STATE), and the following CONTRACTOR:Universal Industrial Sales, Inc.

Name

435 North 1200 West

Address

LindonUT.84042

City

State

Zip

Contact Person Kevin DavidsonPhone # (801) 785-0505Email www.universalindustrialsales.comFederal Tax ID# 87-0458991Vendor # 25539HCommodity Code # 54073000000

## LEGAL STATUS OF CONTRACTOR

☐ Sole Proprietor☐ Non-Profit Corporation☒ For-Profit Corporation☐ Partnership☐ Government Agency

2. GENERAL PURPOSE OF CONTRACT: The general purpose of this contract is to provide:

Utah Department of Transportation with Guardrail and Accessories.3. PROCUREMENT: This contract is entered into as a result of the procurement process on RX#, RX-810-56000000149, FY 2005 Bid# GL50584. CONTRACT PERIOD: Effective date 14 June 2005 Termination date 13 June 2010 unless terminated early or extended in accordance with the terms and conditions of this contract. Renewal options (None).5. CONTRACT COSTS: CONTRACTOR: Requirements Contract See Attachment D for Pricing.

6. ATTACHMENT A: Division of Purchasing's Standard Terms and Conditions

ATTACHMENT B: Scope of Work

ATTACHMENT C: Special Terms and Condition

ATTACHMENT D: Pricing

Any conflicts between Attachment A and other Attachments will be resolved in favor of Attachment A.

7. DOCUMENTS INCORPORATED INTO THIS CONTRACT BY REFERENCE BUT NOT ATTACHED:

a. All other governmental laws, regulations, or actions applicable to the goods and/or services authorized by this contract.

b. Utah State Procurement Code, Procurement Rules, and CONTRACTOR'S response to Bid # GL5058Dated: 11 May 2005

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

CONTRACTOR

STATE

Kevin Davidson 6/30/05

Contractor's signature

Date

Kevin Davidson - Agent

Type or Print Name and Title

Kelvin G. Thacker 23 June 05

Kelvin G. Thacker, Procurement Manager Date

DP Thacker JUL 27 2005

Director, Division of Purchasing

Date

PROCESSED BY  
DIVISION OF FINANCEJUL 29 2005

Director, Division of Finance

Date

Paul Kikuchi

Agency Contact Person

801-965-4071

Telephone Number

801-965-4818

Fax Number

pkkuchi@utah.gov

E-Mail

AUG 03 2005ent'd 8/23/05

for any special purposes that the State has relied on the contractor's skill or judgment to consider when it advised the State about the product, (5) the product has been properly designed and manufactured, and (6) the product is free of significant defects or unusual problems about which the State has not been warned. Remedies available to the State include the following: The contractor will repair or replace (at no charge to the State) the product whose nonconformance is discovered and made known to the contractor in writing. If the repaired and/or replaced product proves to be inadequate, or fails of its essential purpose, the contractor will refund the full amount of any payments that have been made. Nothing in this warranty will be construed to limit any rights or remedies the State of Utah may otherwise have under this contract.

16. **PUBLIC INFORMATION:** Contractor agrees that the contract will be a public document, and may be available for distribution. Contractor gives the State express permission to make copies of the contract and/or of the response to the solicitation in accordance with the State of Utah Government Records Access and Management Act. The permission to make copies as noted will take precedence over any statements of confidentiality, proprietary information, copyright information, or similar notation.
17. **DELIVERY:** Unless otherwise specified in this contract, all deliveries will be F.O.B. destination with all transportation and handling charges paid by the Contractor. Responsibility and liability for loss or damage will remain with Contractor until final inspection and acceptance when responsibility will pass to the State except as to latent defects, fraud and Contractor's warranty obligations.
18. **ORDERING AND INVOICING:** All orders will be shipped promptly in accordance with the delivery schedule. The Contractor will promptly submit invoices (within 30 days of shipment or delivery of services) to the State. The State contract number and/or the agency purchase order number shall be listed on all invoices, freight tickets, and correspondence relating to the contract order. The prices paid by the State will be those prices listed in the contract. The State has the right to adjust or return any invoice reflecting incorrect pricing.
19. **PAYMENT:** Payments are normally made within 30 days following the date the order is delivered or the date a correct invoice is received, whichever is later. All payments to the Contractor will be remitted by mail unless paid by the State of Utah's Purchasing Card.
20. **PATENTS, COPYRIGHTS, ETC.:** The Contractor will release, indemnify and hold the State, its officers, agents and employees harmless from liability of any kind or nature, including the Contractor's use of any copyrighted or un-copyrighted composition, secret process, patented or un-patented invention, article or appliance furnished or used in the performance of this contract.
21. **ASSIGNMENT/SUBCONTRACT:** Contractor will not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this contract, in whole or in part, without the prior written approval of the State.
22. **DEFAULT AND REMEDIES:** Any of the following events will constitute cause for the State to declare Contractor in default of the contract:  
1. Nonperformance of contractual requirements; 2. A material breach of any term or condition of this contract. The State will issue a written notice of default providing a ten (10) day period in which Contractor will have an opportunity to cure. Time allowed for cure will not diminish or eliminate Contractor's liability for damages. If the default remains, after Contractor has been provided the opportunity to cure, the State may do one or more of the following: 1. Exercise any remedy provided by law; 2. Terminate this contract and any related contracts or portions thereof; 3. Impose liquidated damages, if liquidated damages are listed in the contract; 4. Suspend Contractor from receiving future solicitations.
23. **FORCE MAJEURE:** Neither party to this contract will be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. The State may terminate this contract after determining such delay or default will reasonably prevent successful performance of the contract.
24. **PROCUREMENT ETHICS:** The Contractor understands that a person who is interested in any way in the sale of any supplies, services, construction, or insurance to the State of Utah is violating the law if the person gives or offers to give any compensation, gratuity, contribution, loan or reward, or any promise thereof to any person acting as a procurement officer on behalf of the State, or who in any official capacity participates in the procurement of such supplies, services, construction, or insurance, whether it is given for their own use or for the use or benefit of any other person or organization (63-56-73, Utah Code Annotated, 1953, as amended).
25. **CONFLICT OF TERMS:** Contractor Terms and Conditions that apply must be in writing and attached to the contract. No other Terms and Conditions will apply to this contract including terms listed or referenced on a Contractor's website, terms listed in a Contractor quotation/sales order, etc. In the event of any conflict in the contract terms and conditions, the order of precedence shall be: 1. State Standard Terms and Conditions; 2. State Special Terms and Conditions; 3. Contractor Terms and Conditions.

(Revision date: Nov 21, 2003)

Attachment B  
W-Beam Guardrail and Accessories  
Specifications

**1.0 General Description**

This is a Requirement Contract for a duration of 5-years for W- Beam Guardrail barrier system components. Components shall meet UDOT Standard Specification Section 02841 W-Beam Guardrail, Special Provision Section 02841S W-Beam Guardrail Weathering Steel, Specification Section 06055 Timber and Timber Treatment, Supplemental Specification Section 06055M Timber and Timber Treatment, Standard Drawing BA 4 Series and other special requirements as listed below. Standard Specification Special Provision and drawing attached..

**2.0 W-Beam Guardrail Panels (Standard Drawing BA4A)**

2.1 Galvanized and Weathering Steel 12.6" and 25' lengths, punched to requirements.

**3.0 Guardrail Posts and Offset Blocks (Standard Drawing BA4A)**

- 3.1 Wood Posts 6" x 8" x 72"
- 3.2 Wood Posts 6" x 8" x 84"
- 3.3 Galvanized Steel Posts W6" x 8.5" x 72"
- 3.4 Galvanized Steel Posts W6" x 8.5" x 84"
- 3.5 Weathering Steel Posts W6" x 8.5" x 72"
- 3.6 Weathering Steel Posts W6" x 8.5" x 84"
- 3.7 Missing a Wood Block 6 " x 8" x 14
- 3.8 Notched Wood Block 6" x 8" x 14"
- 3.9 Notched Composite Block 6" x 8" x 14"

**4.0 Transition Elements (Standard Drawing BA4B & BA4 C)**

- 4.1 Wood Posts 10" x 10" x 8'
- 4.2 Wood Block 10" x 10" x 14"
- 4.3 Steel Posts W8" x 21" x 8'
- 4.4 Weathering Steel Posts W8" x 21" x 8'
- 4.5 Galvanized W-Beam Transition, complete.
- 4.6 Weathering steel W-Beam Transition, complete
- 4.7 Pre-cast curb section New Jersey style left or right.
- 4.8 Pre-cast curb section Constant Slope style left or right.

**5.0 Anchors Type 1 (Standard Drawing BA4D)**

- 5.1 Complete anchor assembly per Standard Drawing BA 4D.
- 5.2 Galvanized 12-1/2 foot rail element punched and drilled.
- 5.3 Weathering 12-1/2 foot rail element punched and drilled.
- 5.4 Galvanized End Section Rounded.
- 5.5 Weathering End Section Rounded.
- 5.6 6 foot galvanized Foundation Tube (no soil plate required).
- 5.7 Shortened Wood Breakaway post.
- 5.8 Anchor plates, cables, and bearing plates.

Attachment B  
W-Beam Guardrail and Accessories  
Specifications

**6.0 Buried In Backslope Terminal Posts (Standard Drawing BA4K)**

6.1 Galvanized steel post, plate and hardware.

**7.0 Curved Guardrail Panel (Standard Drawing BA4L)**

7.1 Galvanized bent to requirements.

7.2 Weathering bent to requirements.

7.3 Controlled Release Terminal Post.

7.4 Hardware (bolts, nuts and washers).

**8.0 Hardware**

8.1 5/8" x 1-1/4" galvanized splice bolts

8.2 5/8" x 10" galvanized nut and washer.

8.3 5/8" x 18" galvanized nut and washer.

8.4 5/8" x 25" galvanized nut and washer.

8.5 5/8" recessed galvanized nut.

8.6 5/8" galvanized washer.

**9.0 End Section Flared (RWE01 a-b) as listed in "A Guide To Standardized Highway Barrier Hardware". (drawing attached)**

9.1 Galvanized

9.2 Weathering Steel

End

Attachment C  
W-Beam Guardrail and Accessories  
Special Terms and Conditions

**1.0 Purchase Orders / Invoicing**

**Written Purchase Orders**

A written purchase order must be requested by the supplier if confirmation is needed for the shipping address, P.O. number, price and UDOT contact.

**Invoicing**

Invoices must be mailed, e-mailed, or faxed to UDOT within 5-business days after shipment of order. Invoices must note the purchase order on the packing slip, invoice and any correspondence.

In the event the State is entitled to a cash discount, the period of computation shall commence on the delivery date or the date of a correct invoice, whichever is later. If an adjustment in payment is necessary due to damage, the cash discount period shall commence on the date final approval is authorized. The State reserves the right to adjust incorrect invoices.

State shall remit payment by U.S. mail or electronic transfer.

**2.0 Fax Verification**

A fax verification must be received at UDOT within 24-hours after receipt of the purchase order. The confirmation requirements shall include the following information:

Purchase order number

Shipping Address

Billing Address

Quantity

Description

Price

Delivery information

**3.0 Shipping of Product**

Product shall be shipped within 48-hours after purchase order is received.

**4.0 Defectives**

After UDOT has requested credit for defective product, and supplier requests product to be returned, supplier shall pay for all shipping and handling charges back to supplier or factory. Contractor shall provide a UPS or similar pickup tag to UDOT. Credit or replacement of product shall be made within 15-days after initial request.

Attachment C  
W-Beam Guardrail and Accessories  
Special Terms and Conditions

**5.0 Fuel Surcharge**

The baseline for diesel fuel shall be set for this contract with the data provided as of June 20, 2005 which is \$2.313. Information for the base line can be reviewed at the web site [www.eia.doe.gov](http://www.eia.doe.gov) / Retail On-Highway Diesel Prices / U.S. Average. This information is available on the 1<sup>st</sup> Monday of each month.

**6.0 Price Escalation Clause**

The state wishes to maintain price increases and price decreases through a defined price escalation clause for the life of the contract.

Using the Producer Price Index (PPI) the following commodities shall be used for this contract:

WPU08 Lumber and Wood Products based on May's index 195.2

WPU10 Metals and Metal Products based on May's index 159.0

This index can be found at: [www.bls.gov/ppi/home.htm](http://www.bls.gov/ppi/home.htm) will not be seasonally adjusted and it is the state's intent to only use a single Producer Price Index Commodity Code for each commodity. If this Commodity Code is deleted or discontinued by the Bureau of Labor Statistics at anytime in the future an alternate code will be chosen by the State Utah with the agreement of the awarded vendor.

**Base Price**

The base price for each item will be your quoted price listed on the bid sheet. May's 2005 data will be referred to as the "Base Price" of each item. This Base Price will be tied to the preliminary May's PPI data for Commodity WPU08 Lumber and Wood Products and WPU10 Metals and Metal Products that are usually made available during the second full week of the month following the reference date.

**Price Guarantee Period**

The contract will have firm pricing for the remainder of 2005.

A pricing review may start in 2006 using January's and June's PPI Code.

**Time Frame for Price Increases or Decreases**

Price changes may be submitted:

After February 18<sup>th</sup> using January's PPI data.

After July 18<sup>th</sup>, using June's PPI data.

The state will expect to take any price decreases on those dates. Any price increases will be reviewed if the awarded vendor requests a price increase. The awarded vendor must show proper documentation of the price increase not exceeding the increase in the PPI data using the formulation listed below.

Attachment C  
W-Beam Guardrail and Accessories  
Special Terms and Conditions

**Calculation of Price Changes**

The calculation for price changes will be done by using the simple percentage method. In using this method, the base price is changed on each item by the same percentage as the percentage change for the selected price index. Here is an example.

Escalation Factor = (Index at time of calculation) / (Index at time contract prices were set)

Index at price adjustment	115.0
Divided by index when bid price (base price) was set	<u>110.0</u>
Escalation Factor = (115.0/110.0)	1.045%

This calculation indicates that the contract price could be increased by .045%

This same example works in a De-Escalation situation.

The new base number (115.0) will be used in the next price escalation / decrease period.

**Responsibility of Price Notifications**

It will be the responsibility of the awarded vendor to notify the state of any price increase requests. This must be done within 45-days after the preliminary PPI data for January and July are available.

Written notice of any increases must be received by the UDOT Director of Purchasing at least 30-days prior to the effective date of the increase. Increases shall not be effective unless approved by the State Director of Purchasing and General Services with an amendment to the contract.

Price decreases maybe triggered by the awarded vendor or the State. The State can at anytime request a price decrease.

End.

Attachment D  
W-Beam Guardrail and Accessories  
Pricing

**1.0 Below are the delivery addresses to our UDOT facilities. Pricing is delivered.**

**Region 1**

166 West Southwell Street  
Ogden, Utah 84404-4194

**Region 2**

370 West 5900 South  
Murray, Utah 84107

**Central Warehouse**

4501 South 2700 West  
Salt Lake City, Utah 84119

**Region 3**

658 North 1500 West  
Orem, Utah 84057

**Region 4 / Richfield**

1345 South 350 West  
Richfield, Utah 84701

**Region 4 / Cedar City**

1470 N. Airport Road  
Cedar City, Utah 84721

**Region 4 / Price**

940 South Carbon Ave  
Price, Utah 84501

Attachment D  
W-Beam Guardrail and Accessories  
Pricing

**2.0 W-Beam Guardrail Panels (Standard Drawing BA4A)**

<b>Product Description</b>	<b>Region 1 Ogden UT 84404</b>	<b>Region 2 Murray UT 84107</b>	<b>Central Warehouse Salt Lake UT 84119</b>	<b>Region 3 Orem, UT 84057</b>	<b>Region 4 Richfield, UT 84701</b>	<b>Region 4 Cedar City, UT. 84721</b>	<b>Region 4 Price, UT 84501</b>
<b>Std Drawing BA 4A</b>							
<b>Galvanized 12-1/2 foot W-Beam Price Per Panel</b>	\$59.00	\$55.50	\$55.50	\$55.50	\$59.00	\$59.00	\$59.00
<b>Galvanized 25' foot W-Beam Guardrail Price Per Panel</b>	\$109.00	\$102.00	\$102.00	\$102.00	\$109.00	\$109.00	\$109.00
<b>Weathering Steel 12-1/2 foot W-Beam Guardrail Price Per Panel</b>	\$60.00	\$56.00	\$56.00	\$56.00	\$60.00	\$60.00	\$60.00
<b>Weathering Steel 25 foot W-Beam Guardrail Panels Price Per Panel</b>	\$111.00	\$104.00	\$104.00	\$104.00	\$111.00	\$111.00	\$111.00

Attachment D  
W-Beam Guardrail and Accessories  
Pricing

**3.0 Guardrail Posts and Offset Blocks (Standard Drawing BA4A)**

<b>Product Description</b>  <b>Std Drawing BA 4A</b>	<b>Region 1 Ogden UT 84404</b>	<b>Region 2 Murray UT 84107</b>	<b>Central Warehouse Salt Lake UT 84119</b>	<b>Region 3 Orem, UT 84057</b>	<b>Region 4 Richfield, UT 84701</b>	<b>Region 4 Cedar City, UT. 84721</b>	<b>Region 4 Price, UT 84501</b>
<b>Wood Post 6" x 8" x 72" Price Per Post</b>	\$30.00	\$26.00	\$26.00	\$26.00	\$30.00	\$30.00	30.00
<b>Wood Post 6" x 8" x 84" Price Per Post</b>	\$36.00	\$31.00	\$31.00	\$31.00	\$36.00	\$36.00	\$36.00
<b>Galvanized Steel Post W6" x 8.5" x 72" Price Per Post</b>	\$30.00	\$27.00	\$27.00	\$27.00	\$30.00	\$30.00	30.00
<b>Galvanized Steel Post W6" x 8.5" x 84" Price Per Post</b>	\$35.00	\$32.00	\$32.00	32.00	\$35.00	\$35.00	\$35.00
<b>Weathering Steel Post W6" x 8.5" x 72" Galvanized 42" from the bottom. Price Per Post</b>	\$32.00	\$30.00	\$30.00	\$30.00	\$32.00	\$32.00	\$32.00
<b>Weathering Steel Post W6"x 8.5" x 84" Galvanized 54" from the bottom Price Per Post</b>	\$37.00	\$34.50	\$34.50	\$34.50	\$37.00	\$37.00	\$37.00
<b>Wood Block 6" x 8" x 14"</b>	\$6.20	\$5.40	\$5.40	\$5.40	6.20	\$6.20	\$6.20
<b>Notched Wood Block 6" x 8" x 14" Price Per Block</b>	\$6.25	\$5.45	\$5.45	\$5.45	\$6.25	\$6.25	\$6.25
<b>Notched Composite Block 6" x 8" x 14" Price Per Block</b>	\$5.05	\$4.40	\$4.40	\$4.40	\$5.05	\$5.05	\$5.05

Attachment D  
W-Beam Guardrail and Accessories  
Pricing

**4.0 Transition Elements (Standard Drawing BA4B & BA4C)**

<b>Product Description</b>	<b>Region 1 Ogden UT 84404</b>	<b>Region 2 Murray UT 84107</b>	<b>Central Warehouse Salt Lake UT 84119</b>	<b>Region 3 Orem, UT 84057</b>	<b>Region 4 Richfield, UT 84701</b>	<b>Region 4 Cedar City, UT. 84721</b>	<b>Region 4 Price, UT 84501</b>
<b>Std Dwg. BA 4B Std. Dwg. BA 4C</b>							
<b>Wood Post 10" x 10" x 8' Price Per Post</b>	\$91.50	\$79.50	\$79.50	\$79.50	\$91.50	\$91.50	\$91.50
<b>Wood Block 10" x 10" x 14" Price Per Block</b>	\$13.50	\$12.00	\$12.00	\$12.00	\$13.50	\$13.50	\$13.50
<b>Steel Posts W8" x 21" x 8' Price Per Post</b>	\$133.00	\$126.00	\$126.00	\$126.00	\$133.00	\$133.00	\$133.00
<b>Weathering W8" x 21" x 8' Galvanized 66" from the bottom of post Price Per Post</b>	\$155.00	\$148.50	\$148.50	\$148.50	\$155.50	\$155.50	\$155.50
<b>Galvanized Transition Connection Price Per Transition Complete</b>	\$41.50	\$40.50	\$40.50	\$40.50	\$41.50	\$41.50	\$41.50
<b>Weathering Steel Transition Connection Price Per Transition Complete</b>	\$41.50	\$40.50	\$40.50	\$40.50	\$41.50	\$41.50	\$41.50
<b>Pre-cast Curb Section New Jersey Left or Right. Price Per Curb</b>	\$169.00	\$140.00	\$140.00	\$140.00	\$169.00	\$169.00	\$169.00
<b>Pre-cast Section Constant Slope Left or Right. Price Per Curb</b>	\$169.00	\$140.00	\$140.00	\$140.00	\$169.00	\$169.00	\$169.00

Attachment D  
W-Beam Guardrail and Accessories  
Pricing

**5.0 Anchor Type I (Standard Drawing BA4D)**

<b>Product Description</b>	<b>Region 1 Ogden UT 84404</b>	<b>Region 2 Murray UT 84107</b>	<b>Central Warehouse Salt Lake UT 84119</b>	<b>Region 3 Orem, UT 84057</b>	<b>Region 4 Richfield, UT 84701</b>	<b>Region 4 Cedar City, UT. 84721</b>	<b>Region 4 Price, UT 84501</b>
<b>Anchor Type 1 Std Dwg. BA 4D</b>							
<b>Complete Anchor Assembly. Price Per Assembly</b>	\$379.00	\$365.00	\$365.00	\$365.00	\$379.00	\$379.00	\$379.00
<b>Galvanized 12-1/2' rail, punched and drilled. Price Per</b>	\$74.50	\$71.00	\$71.00	\$71.00	\$74.50	\$74.50	\$74.50
<b>Weathering Steel 12-1/2' rail, punched and drilled. Price Per</b>	\$73.00	\$70.00	\$70.00	\$70.00	\$73.000	\$73.00	\$73.00
<b>Galvanized End Section Rounded. Price Per</b>	\$38.00	\$37.00	\$37.00	\$37.00	\$38.00	\$38.00	\$38.00
<b>Weathering Steel End Section Rounded. Price Per</b>	\$38.00	\$37.00	\$37.00	\$37.00	\$38.00	\$38.00	\$38.00
<b>6 foot Foundation Tube (no soil plate). Price Per</b>	\$88.00	\$84.00	\$84.00	\$84.00	\$88.00	\$88.00	\$88.00
<b>Shortened Wood Breakaway Post Price Per</b>	\$19.50	\$17.50	\$17.50	\$17.50	\$19.50	\$19.50	\$19.50
<b>Anchor Plate Price Per</b>	\$27.00	\$26.50	\$26.50	\$26.50	\$27.00	\$27.00	\$27.00
<b>Anchor Cable Price Per</b>	\$39.50	\$39.00	\$39.00	\$39.00	\$39.50	\$39.50	\$39.50
<b>Bearing Plate Price per</b>	\$19.00	\$18.50	\$18.50	\$18.50	\$19.00	\$19.00	\$19.00

Attachment D  
W-Beam Guardrail and Accessories  
Pricing

**6.0 Buried in Backslope Posts**

<b>Product Description</b>	<b>Region 1 Ogden UT 84404</b>	<b>Region 2 Murray UT 84107</b>	<b>Central Warehouse Salt Lake UT 84119</b>	<b>Region 3 Orem, UT 84057</b>	<b>Region 4 Richfield, UT 84701</b>	<b>Region 4 Cedar City, UT 84721</b>	<b>Region 4 Price, UT 84501</b>
<b>Buried In Backslope Terminal Posts Std Dwg BA 4K</b>							
<b>Galvanized Steel Post, Plate, and Hardware Price Per Assembly</b>	\$78.00	\$75.00	\$75.00	\$75.00	\$78.00	\$78.00	\$78.00

**7.0 Curved Guardrail Panel (Standard Drawing BA4L)**

<b>Product Description</b>	<b>Region 1 Ogden UT 84404</b>	<b>Region 2 Murray UT 84107</b>	<b>Central Warehouse Salt Lake UT 84119</b>	<b>Region 3 Orem, UT 84057</b>	<b>Region 4 Richfield, UT 84701</b>	<b>Region 4 Cedar City, UT 84721</b>	<b>Region 4 Price, UT 84501</b>
<b>Curved Guardrail Panel Std Dwg BA 4L</b>							
<b>Galvanized, Bend to Requirements Price Per Foot</b>	\$7.20	\$7.00	\$7.00	\$7.00	\$7.20	\$7.20	\$7.20
<b>Weathering Steel, Bend to Requirements Price Per Foot</b>	\$7.20	\$7.00	\$7.00	\$7.00	\$7.20	\$7.20	\$7.20
<b>6-foot Controlled Release Terminal Post Price Per Post</b>	\$31.00	\$27.00	\$27.00	\$27.00	\$31.00	\$31.00	\$31.00
<b>Hardware (insert, bolt, nut and washer) Price Per Set</b>	\$7.50	\$7.00	\$7.00	\$7.00	\$7.50	\$7.50	\$7.50

Attachment D  
W-Beam Guardrail and Accessories  
Pricing

- 8.0 Hardware**  
Case quantities must be in shipped in metal containers.  
Nuts are to be packaged separately inside the container.

<b>Product Description</b>	<b>Region 1 Ogden UT 84404</b>	<b>Region 2 Murray UT 84107</b>	<b>Central Warehouse Salt Lake UT 84119</b>	<b>Region 3 Orem, UT 84057</b>	<b>Region 4 Richfield, UT 84701</b>	<b>Region 4 Cedar City, UT 84721</b>	<b>Region 4 Price, UT 84501</b>
<b>Hardware: Galvanized as per Standard Specification 02841</b>							
<b>Splice Nut &amp; Bolt 5/8" x 1-1/4" Price Per Set</b>	\$0.65	\$0.60	\$0.60	\$0.60	\$0.65	\$0.65	\$0.65
<b>Bolts 5/8" x 10" with (1) nut and washer. Price Per Set</b>	\$1.55	\$1.50	\$1.50	\$1.50	\$1.55	\$1.55	\$1.55
<b>Bolts 5/8" x 18" with (1) nut and washer Price Per Set</b>	\$2.35	\$2.25	\$2.25	\$2.25	\$2.35	\$2.35	\$2.35
<b>Bolts 5/8" x 25" with (1) nut and washer. Price Per Set</b>	\$3.10	\$3.00	\$3.00	\$3.00	\$3.10	\$3.10	\$3.10
<b>5/8" Nut Galvanized Recessed Price Per Ea</b>	\$0.35	\$0.30	\$0.30	\$0.30	\$0.35	\$0.35	\$0.35
<b>Flat Washer Galvanized 5/8" Price Per Ea</b>	\$0.18	\$0.15	\$0.15	\$0.15	\$0.18	\$0.18	\$0.18

Attachment D  
W-Beam Guardrail and Accessories  
Pricing

**9.0 End Sections (Flared): As Per “A Guide to Standardized Highway Barrier Hardware” item RWE01 a-b**

<b>Product Description</b>	<b>Region 1 Ogden UT 84404</b>	<b>Region 2 Murray UT 84107</b>	<b>Central Warehouse Salt Lake UT 84119</b>	<b>Region 3 Orem, UT 84057</b>	<b>Region 4 Richfield, UT 84701</b>	<b>Region 4 Cedar City, UT 84721</b>	<b>Region 4 Price, UT 84501</b>
<b>Galvanized End Section. Price Per</b>	\$28.50	\$27.50	\$27.50	\$27.50	\$28.50	\$28.50	\$28.50
<b>Weathering Steel Section. Price Per</b>	\$28.50	\$27.50	\$27.50	\$27.50	\$28.50	\$28.50	\$28.50

**10.0 Other Discounts**

**Terms:**

None

**Volume Discounts:**

None

**Seasonal Discounts / Please Specify:**

None

**Will Call Allowance:**

10% discount

**Other Discounts and Terms offered:**

None